



International Sports Tournament Sales Agent

for Euro-Sportring / Home Office

For Euro-Sportring, a unique organizer of international sports tournaments in Europe. Responsible for sales and marketing in the relevant operational area of the sales agent.

The organisation:

The non-profit oriented foundation Euro-Sportring was established in 1960 with the objective of promoting sports programmes for sportsmen from various countries and through this to provide a contribution to a united Europe. Over time, an extensive programme has been developed with about 140 tournaments in thirteen countries in which over 8,000 teams from 35 countries have taken part and will take part this year. The tournaments are a joint project of the organizer, the local sports federation and the local council. Euro-Sportring plays a supporting and supplementary role. Because of this, the organisation has a strong team of specialists at its head office in Baarn, The Netherlands, and its Central Europe-office in Vienna, Austria, and an international network of professional sales agents. Together with these partners Euro-Sportring offers its participants an unforgettable, sporty adventure. In addition to participation in the tournament, Euro-Sportring also organises the accommodation, support and, if desired, the transport of the teams as well. For further information you can visit www.euro-sportring.org.

In order to make possible the growth and further professionalization of Euro-Sportring we are seeking an enthusiastic Sales agent:

The position:

In the position of sales agent you are responsible for the sales and marketing of the tournaments within your own market. You carry this out through good operational sales and marketing plan. The most important components here are the organisation of the promotion plan such as, among other things, arranging club meetings, and the organisation of important market information. On this basis you carry out your client management and systematically approach new clients. Telephone sales activities occupy a substantial part of the position. Furthermore you are responsible for the communication of your activities with Euro-Sportring in Vienna and the Netherlands: Through the international and integrated computer system used by Euro-Sportring, all parties are continually informed of e.g. important developments, prospects, proposals, and agreements. In order to become well acquainted with the organisation and its employees you will receive a thorough introduction and training period at Euro-Sportring in the Netherlands.

Requirements:

You have been educated to a minimum level of Hbo (Higher Vocational Education) and possess a minimum of 3 years relevant work experience. You have experience with independent entrepreneurship and a demonstrable affinity with sales and marketing. Ideally you come from the world of football. You are familiar with the culture of sports associations and the regional sports organisations. You work systematically and result-oriented and have good social skills and communicative qualities. In addition to your mother language, English as a second language is required.

We are looking forward to meeting you!

Christian Faltermeier
Director Operations



Euro Sportring Central Europe - Verein zur Förderung des internationalen Breitensports

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Salary:

Your salary will be based on your performance in the market. You will work as independent entrepreneur. Euro-Sportring will reward you with a fixed percentage of the revenue generated. For the first years of your work, Euro-Sportring will guarantee a fixed monthly income, based on the estimated revenue you expect to generate.

Euro-Sportring will also invest heavily in training on methods, products and systems